

TREND JOURNAL JANUARY–MARCH 2018

# ALESSA NEWS



# Nail professionals since 1989

### THE LATEST NEWS FROM THE WORLD OF NAILS

www.alessandro-international.com

# BEAUTY STYLE SPRING 2018 FASHION - COLOURS WELLNESS

Are you ready for an explosion of spring trends? Then you are in the right place. We show you EVERYTHING you need to know about this season's hottest looks and styles. Page 2





# NEW ARRIVAL

Beautiful hands start with the right care. We have released a very special limited edition hand cream: **Rose en Fleur** – nourish your hands with the fragrance of wild roses and exquisite ingredients like biotin, caffeine and keratin. Still stumped for ideas for Valentine's Day? **Rose en Fleur** is the ideal gift to show love and affection. See page 5 for more information.

Pure Colour Love





# FRESH FOOT forward

The demand always increases for professional foot care products in spring season. **DETOX treatments** are particularly popular at the beginning of the year, since they not only guarantee soft skin, but also stimulate the metabolism and detoxify the body. Find out more on page 10. The latest FX-One Colour& Gloss gel range by alessandro promises colour and gloss within ONE product. The unique, professional texture greatly facilitates work in the studio. The colour gels have a fine and brushable texture that offers high coverage and cures without an inhibition laver. The result is a thin and natural-looking coat of colour. FX-One Colour&Gloss is available in 48 trendy colours and new colours are added every season. See page 6 for more information.



# GET THE STYLE Feel good and be individual

his spring, fashion is all about individuality. The focus is on feeling good and embracing your own style. All of the trendiest designers are opting for a colourful mix and match of tones, floral patterns, stripes and delicate

chequered looks. Fabrics are dominated by pastel shades, sometimes flowing together. Some combinations – like those by MIU MIU and Gucci, where floral dresses are teamed with chequered coats and skirts are deco-

rated with sewn-on roses demand a little courage from the wearer if the full trend is to be followed. But individual garments simply combined can also have a striking effect.

# Style STATEMENT

Be inspired by Frank Schäberle and create the perfect spring look on your clients' nails. Nail art is certainly not the biggest earner, but it's always the talk of the town and, as such, serves free advertising for your company.



# THE TRENDY COLOURS BY ALESSANDRO HAVE ARRIVED!

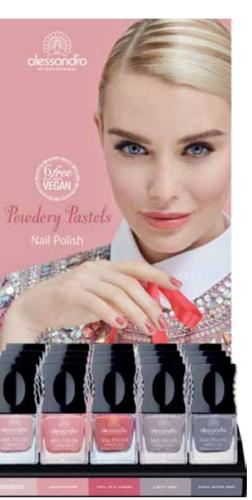
### NAIL POLISHES Ultra-resistant, high-gloss colour, lasts for seven days and longer Only available in display! DRIED ROSE YES, IT'S LOVE! LAZY DAY STAY WITH ME! ROMANTIC MORNING **COLOUR GELS** Thin and extremely brushable texture with even more coverage Ref. no.: 23-720 Ref. no.: 23-719 Ref. no.: 23-721 Ref. no.: 23-722 Ref. no.: 23-723 **SOAK-OFF GEL POLISHES** High coverage, easy to use, lac AC removable, also suitable as MI a colour coat for gel nails STAY WITH ME YES, IT'S LOVE Ref. no.: 02-760 Ref. no.: 02-756 Ref. no.: 02-757 Ref. no.: 02-758 Ref. no.: 02-759



# POWDERY PASTELS

<u>~~~~~~~</u>

This spring, alessandro pampers the nails with fresh and radiant NUDE TONES that look great with every fashion trend and are perfect for mixing and matching.



Attractive Look nail polish display for sales counter or workstation

 $5 \times 4$  nail polishes / 5 ml Ref. no.: 50-850



**ROMANTIC MORNING** 

Delicate, powdery nude

rose embodies the light simplicity of life



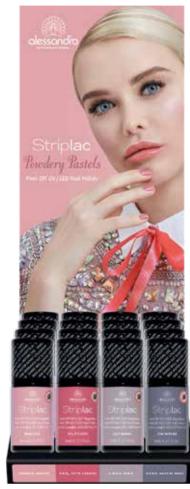
DRIED ROSE Modern antique rose – the colour of the moment



YES, IT'S LOVE! A multidimensional, sparkling reddish pink for individuality and joy



LAZY DAY Trendy taupe/grey, a homage to femininity



Attractive STRIPLAC display for the counter or workplace.

4×5 Striplac / 5ml Ref. no.: 50-851



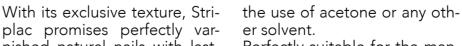
**STAY WITH ME!** Dark beige/purple emphasises sensuality and elegance



plac promises perfectly varnished natural nails with lasting shine in seconds. **Striplac** lasts up to three times longer than conventional nail polish and is simply peeled off when changing colour - WITHOUT

### ADVANTAGES AT A GLANCE:

• Colour polish on natural nails • Colour coat on gel nails • Huge selection of over 80 colours



Perfectly suitable for the manicure of clients who DON'T want gel nails. Striplac can also be used as a colour coat on gel nails.

Lasts up to three times longer than nail polish, scratch-resistant, no chipping on nail tips, rapid removal thanks to peel-off technology



Ref. no.: 78-615

Striplac

Ref. no.: 78-616



LAZY DAY

Ref. no.: 78-617



**STAY WITH ME!** Ref. no.: 78-618

# **MATTADDICTION**

### Matt nails bang on-trend!

GELACTI

MATT-look nails are currently tipping the trend scales. Especially combined with matt lipstick, like those by Urban Decay, YSL and Lancôme, they create a truly striking effect. Bloggers, celebrities and fashion lovers alike - everyone is head over heels for this

**Gelactic MATTE Set** 

DRIED ROSE

Ref. no.: 21-354

fashionable look. Impress your clients with these two trends. The top-selling colours from the spring collection combined with Gelactic MATTE Top Coat achieve an on-trend look that is quick and easy to create.

**Gelactic MATTE Set** 

**STAY WITH ME** 

Ref. no.: 21-355

GELACTIC



**GELACTIC Matte** Top Coat Ref. no.: 76-214

**GELACTIC Matte** Tester Ref. no.: 76-314













from the 1990s, such as the comeback. They are joined by the latest must-have look from



### LETTERING NAILS

First of all, the nails are varnished with bright, pastel shades or just in one colour and then a statement or words are added to the colour layer.

# My wife, her cream

Let's face it, who hasn't heard of a man who uses his wife's creams? However, the texture and scent are often not suitable for both users. In answer to this, alessandro has developed an extra-special hand cream, HAND SPA Gentle Touch.

1998

alessandro

HAND!SPA

Gentle Touch Iluronic Acid & Sea Fenn

Mosturizing Hand Moose sac hydratantic poor lies mail

The texture of this hand cream is wonderfully light and nongreasy, ensuring that it is immediately absorbed into the skin. Beneficial ingredients such as hyaluronic acid, sea fennel, vitamin E and allantoin have a regenerating effect and guar-

alessandro

HAND!SPA

Gentle Touch Juronic Acid & Sea Fen

100ml / 3.38 FLOz

ng Hand Mor

antee beautifully smooth skin. The delicate mousse has a pleasantly spicy fragrance with hints of coriander, clove and nutmeg with a fresh, lemony top note.

### ADVANTAGES AT A GLANCE:

and I...

- Light hand mousse with immediate effect
- Refreshing
- Moisturising
- Protects against drying out
- Natural, active ingredients

HAND SPA **Gentle Touch** Ref. no.: 04-024

Tester Ref. no.: 04-124



NAIL TREND \*2018\*

This year, many nail trends French manicure and XXL gel nails, are celebrating a grand



# **GEL UPDATE** FRENCH CONNECTION

### INTRODUCTORY PRICE

Only available in 15 g! Improved formula, colour and texture.

The 1990s trend is celebrating its grand comeback this year, and countless celebrities have been seen spotting white nail tips again. The best thing about it is that you can let your imagination roam free - whether long or short, stiletto or round, classic or freestyle everything works. Create your own style.

**Before: French Perfect White Before: French Perfect Nature Before: French Perfect Milky White** Before: French Perfect Repair Milky White WHITE SOFT WHITE NATURAL GLAM REPAIR WHITE SOFT WHITE NATURAL WHITE **GLAM WHITE REPAIR WHITE** Natural, soft white. Creamy consist Natural, cream-coloured white. Radiant, pure white. High-cover-Creamy, high-coverage white with Semi-transparent, creamy white High coverage. Self-levelling. Can subtle, delicate glitter effect. Applied for the natural babyboomer look. be applied with brush and stick. under sculpting gel. Self-levelling. Used under sculpting gel or per-

age, creamy texture that is self-levelling. Can be applied with brush and stick.

Ref. no.: 01-906

ency, ideal for using under sculpting gel. Perfect for the babyboomer look and extensions by using paper

Ref. no.: 01-908

### MUST-HAVE: **BABYBOOMER SET**

Ref. no.: 01-907

These limited-edition colours from the Striplac range create the perfect babyboomer look in a flash.

**BABYBOOMER SET** Contents: 2×5ml STRIPLAC and 2 sponges Ref. no.: 21-352



Ref. no.: 01-909

STRIPLAC Limited Edition



paper form.

Ref. no.: 01-939

fectly suitable for extensions with

# **STRIPLAC FRENCH EDITION**

The quick and easy way to achieve a French manicure, now with a **FREE** mini UV lamp! Contents: 1× mini UV lamp, 1× Twin Coat 5 ml, 1× French Rosé 5 ml, 1× French Tip-Whitener 5ml, 2× cleaning pads, 2× hoof sticks, 1 instruction manual.

## Rose en Fleur The floral secret for beautiful hands

With its seductive wild rose fragrance, this hand cream protects the skin from drying out and forms an invisible barrier against environmental influences. Enriched with biotin, caffeine and keratin, the cream prevents cracked and irritated skin, creating a velvety-soft complexion.

Rose en Fleur Hand Cream Ref. no.: 12-112

Tester Ref. no.: 12-113



Rose en Fleur Display Content: 9 x 50 ml + Tester Ref. no.: 50-841



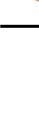
Poster DIN A1 Ref. no.: 12-369

# Love at first stroke

yours?











The finish is so glossy that there's hardly any need for a sealing gel.



The colours **FX-ONE Colour&Gloss** is available in 42

modern basic colours that are indispensable for any nail studio. An additional range of trendy colours offers new shades every season, making sure that you are always up to date. All colours provide high coverage from the very first stroke and are guaranteed to impress with their long-lasting high-gloss finish!



# Application

FX-ONE Colour&Gloss is applied directly over sculpting gel or nail strengthener from its practical brush bottle and is cured in 120 seconds under an LED/UV lamp. After cooling for ten seconds, a colour finish with an unrivalled gloss performance is achieved.

# Conclusion

FX-ONE Colour&Gloss is the cutting-edge answer to conventional UV/LED colour gels. The texture enables the product to be applied in extremely thin coats; it contains an integrated sealing gel and does not form an inhibition layer. Save time and material by eliminating one entire procedure!



# **COLOUR&GLOSS TRENDS**



High-coverage light pink - one of this spring's hottest colours and the feel-good polish of the season

Ref. no.: 02-831

Princess Crown High-coverage antique pink - the designers' darling. This shade is perfect for combining with all patterns and designs.

Ref. no.: 02-832

Dessous

An elegant, dark lavender tone. It flatters the skin, adds pops of colour to the nails and makes its wearer truly irresistible.

Ref. no.: 02-833

# WE DID IT AGAIN!

## More technology, more possibilities, more professionalism.

The FX-One Hard Gels are becoming increasingly wellknown within the professional nail business. After all, they're not only easy to apply and self-levelling, but also release



FX-One Hard Gel Crystal Clear Colour: clear, transparent

niques.

- Highly viscous, firm consistency Self-levelling texture
- Easy to sculpt Low heat release
- (suitable for sensitive clients) Ideal as a sculpting gel over a French manicure and nail art

considerably less heat when At the request of numerous curing. The FX-One Hard Gels are also suitable for all nail types and can be used with all nail-sculpting tech-

Ref. no.: 02-416

15g Ref. no.: 02-417

50g Ref. no.: 02-418

100g

professional nail designers, alessandro International has developed two further sculpting gels in order to expand application possibilities.



### FX-One Hard Gel Milky

- Colour: milky, transparent Honey-like consistency
- 2-in-1 sculpting gel Very natural French manicure gel
- Laminates the nail surface
- Low heat release Self-levelling
- Perfect for extensions by using paper forms

Ref. no.: 02-426 15g Ref. no.: 02-427 50 a Ref. no.: 02-428

100 g

# GLAM GLOSS

A beauty trend you simply can't ignore: **Perfect Pair** is a carefully coordinated colour set for lips and nails in a practical combi pack – ideal for handbags and travels. The set consists of a liquid lipstick and matching nail polish in four popular, top-selling colours. Which one is



Peachy Cinderella FRESH: Fresh coral with a subtle glow effect

Mousse au Chocolat

**ELEGANT:** Powdery nude tone

with an elegant finish

Ref. no.: 18-294

Ref. no.: 18-292



Sweet Blackberry LOVE: Soft pink with an elegant pearl touch

Ref. no.: 18-293

**Pink Diva** SEXY: Wine red, feminine colour that really makes a statement

Ref. no.: 18-291

# **SHOW ME YOUR NAILS:** WHICH NAIL TYPE ARE YOU?

Do you wear your nails pointed, short, bright, colourful or long? However you choose to have them, your nail polish colour and nail length say a lot about your personality.



STYLISH. Those who change their look often between short, long and colourful nails are open and spontaneous. Friends and family are important to them. Loyalty is everything.

CLASSIC. Women who only wear red nail polish are considered to be very self-confident and exude passion. People who wear this colour are focused and precise.



**EXTRAVAGANT.** Glitter, rhinestones and XXL nails? This type of woman wants to capture everyone's attention. The length of the nails also reveals their daringness - the longer, the more adventurous!



# • Nourishing thanks to the addition of hyaluronic acid and vitamin E • Smooth consistency • Long-lasting formula • Paraben-free • Ultra-resistant • High-gloss colour · Long-lasting shine · 6free formula

# THE PERFECT **COUNTER DISPLAY**



Counter display 4 x 4 Perfect Pair Lip&Nail Colour + 4 Liquid Lipstick testers Ref. no.: 50-849





# Perfect PROTECTION Moisturising power for hands

For a short time only, the 50 ml special size of the handsdown favourite HAND SPA Cream Rich is available in two additional fresh and fruity fragrances, Delicious

HAND SPA

**Cream Rich** 

FLAVOURFUL APRICOT

With echoes of fresh peach

and blossom, let spring begin.

電影

Fig and Flavourful Apricot. The HAND SPA Cream Rich promises maximum moisture with an anti-ageing effect. Active components like the pearl protein extract and vitamins

HAND SPA

**Cream Rich** 

DELICIOUS FIG

A fresh, slightly tart fragrance

reminiscent of green herbs and fig.

A and C protect and nourish. Hyaluronic acid boosts moisture and makes even the roughest skin silky-soft again.

alessandro

Age Complex

Cream Rich arl Protein Extract & Hyaluronic Acid

50ml/1.69 Fl.Oz



An elegant, refined fragrance with lychee and vanilla.



### HAND SPA **Cream Rich** ORIGINAL



Hand Spa decorative cube

Ref. no.: 12-383

Hand Spa Display contents 3×6 units / 50 ml Ref. no.: 50-847

# alessandra HAND!SPA las täoliche SPA-Erlebnis für geoflegte H 2



Hand Spa poster with decorative rail Ref. no.: 12-382

### Hands regenerate while you sleep

8

Did you know that according to a study, 42% of all German women put on hand cream before going to bed? A good idea! After all, during the night, the hands rest, the skin regenerates and cream helps the process along by supplying nourishing ingredients. Take advantage of this knowledge and impress your clients with the HANDS SPA Cream Rich, the classic hand cream and absolute favourite of many women.

Thanks to its highly concentrated active ingredient complex, the HAND SPA Cream **Rich** is also perfect for use as a night cream.

(SPERIES)

HAND!SPA



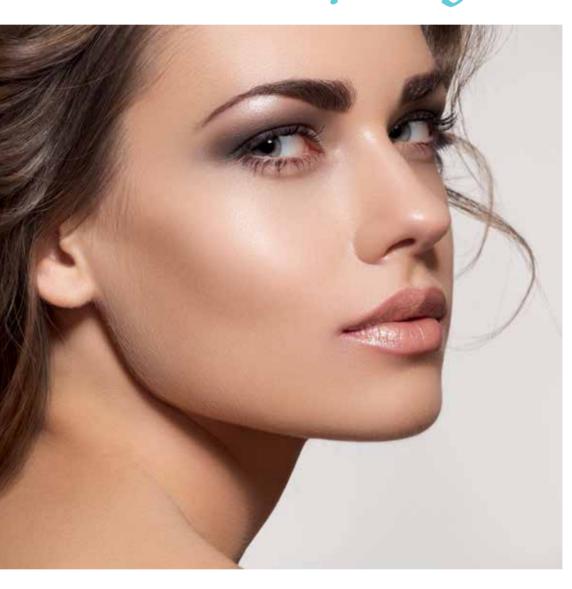


**Rex-Kara Deep Therapy Travel Set** 1× Hydra Active Cleansing Gel 30 ml 1× Youth Spectacular Lifting Serum 30 ml 1× Cosmetic bag



# **REX-KARA** DEEP THERAPY

# Hello spring, hello beauty



As soon as spring arrives, our bodies start to crave sun, fresh air and movement. This is also why it's such a popular time for people to book their dream trips abroad. As your personal

beauty expert, REX-KARA has designed a handy travel pack with two products you can't leave without: HYDRA ACTIVE CLEANSING GEL and YOUTH SPECTACULAR LIFTING SERUM.



### Cleanses deep into pores

Intense, deep cleaning

Hydra Active Cleansing Gel (+) lonised gel for channelling into the skin with the SPI device. The deep cleansing effect of the active ingredients frees the skin of pollutants, impurities and excess sebum.





## Intense firming

The skin feels wonderfully fresh and smooth

Youth Spectacular Lifting Serum (-) Ionised gel for channelling into the skin with the SPI device. Thanks to the active ingredients, you notice immediate effects: wrinkles are visibly reduced and the skin gains elasticity and firmness.

# Travel with REX-KARA



Ref. no.: 21-362



Counter Card A4

Inspire your customers to buy the Rex Kara Travel Set; we will provide you the suitable counter card for that. Ref.-Nr.: 21-364 F/GB 21-365 NL/FR



# Skip into spring: Time to DETOX!

After the holiday season and New Year's Eve, now it is the perfect time to do something good for our bodies and release them from toxins. A particularly popu-

alessandia

pedix Feet

It all starts with **relaxation** ...

lar option are called DETOXING treatments, which stimulate the metabolism and flush out toxins. The Pedix Feet Purifying Power treatment not only guarantees

Pedix Feet Purifying

Turn the DETOX pedicure

treatment into a spa experi-

ence by beginning with a fra-

grant, cleansing foot bath. The

horse chestnut, caffeine and

sea salt active ingredients have

a detoxifying effect and stimu-

late circulation. Contents can

be used for 160 applications.

Ref. no.: 64-504

1000g

Foot Bath Powder

super-soft feet, but also activates the metabolism and improves blood circulation.

### What is **DETOXING?**

DETOXING has long been a big trend in the United States and is now gaining more and more attention in Germany and Europe. DETOXING improves health and can help with weight loss. A classic DETOX treatment lasts three to five days. During this time, only fruit/vegetable juice, water and tea is drunk. The body is detoxified, the fat-burning process activated and the immune system strengthened.

A DETOX treatment leaves you feeling fresh and full of

# urifying Foot Bath Powder Caffeine & Sea Salt

# Clean from the ground up...



### Pedix Feet **Purifying Peeling**

Pedix Feet Purifying Peeling After the foot bath, the feet are treated with a mixture of avocado oil and shea butter to remove dead skin. Contents can be used for 90 applications.

Ref. no.: 64-066 450 ml

Pure well-being ...



### Pedix Feet **Purifying Maske**

With clay and botanical extracts, this mask is a real blessing for burning feet. The mask stimulates circulation whilst simultaneously boosting the metabolism.

Ref. no.: 64-062 450 ml

### TIME TO DETOX Studio promotion

SPECIAL

OFFER

alessandro supports your DE-TOX promotion with free advertising materials. Purchase the three DETOX products and receive a foot bath including 20 hygiene inserts, counter display and treatment instructions FREE.

Ref. no.: 67-604

Pedix Feet

Heel Rescue Balm

Ref. no.: 67-009

EK: 4,51 € / 50ml

Empf. VK: 8,95 €

Ref. no.: 67-109

Tester

Pedix poster Heel Rescue Balm A1 Ref. no.: 67-606

# HOME CARE IS **IMPORTANT**

ticular product to recommend is Pedix Feet Rescue Balm. This special cream is enriched with tea tree oil, allantoin, Marina Vital complex and shea butter,

and when it is used regularly, it prevents the irritating formation of callused skin and guarantees soft, smooth skin.

# .68,

After the treatment, explain to

your clients how important it is

to moisturise their feet every day

in order to prevent cornification,

dry and cracked skin. One par-

### ADVANTAGES AT A GLANCE:

- Rich heel and foot cream
- For the care of extremely dry,
- cracked and rough skin
- For cracks and calluses

Display Contents: 18 x 50ml + tester Ref. no.: 67-605

# Did you know ... Did you know that in China

the feet are also referred to as auxiliary kidneys, since they host thousands of sweat glands that also expel metabolic waste?

SUNSHINE Time to DETOX

WALKING ON

• More sales • Satisfied customers High competenceEffective advertising

> peoix Feet Intensive Heel and Foot Cream Skincare for rough thickened and cracked fee + In case of wounds and horns





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# For more than 25 years,

alessandro International has been inspiring people through pioneering innovations and top-quality products.



### NEW IDEAS. NEW FORMULAS. NEW OPPORTUNITIES.

For 2018, we have developed even more new ideas to help you make your business a success. There's a lot to look forward to - plan your visit to the Beauty trade fair in Düsseldorf from the 9th - 11th of March 2018.

As usual, you'll find us at Booth 21 A/B in Hall 12.

# alessandro – beautiful nails for all

Prices do not include 19 % VAT. All offers are valid while stocks last! Double discount excluded. Promotions cannot be combined with other offers. The discount does not apply to products purchased or ordered outside of the term of this promotion. The colours shown here may differ from the original product due to technical reasons in the printing process. Changes, misprints and errors excepted. The general terms and conditions apply: https://www.alessandrointernational.com/b2b\_de\_de/agb/

