

Editorial



Dear business

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for the extraordinary.

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firework to bring the year

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nmoire a little more. More innovation, more passion and a feeling for the extraordinary. That's why we have rolled up our sleeves for you again and ignited a dazzling marketing firework to bring the year to a close. Because as we all know, no season is more important and significant than the last three months of the year. To make sure our autumn and winter looks are at their very best, the new Alessa has 32 of them. And don't miss out on our hand and nail care news or our Christmas decoration sets - perfect for your salon and to make your customers smile. In addition to updating you with news from the world of alessandro, let me also take this opportunity to introduce myself. For 30 years I have been a massive beautyholic and have felt at home in the industry in Germany and abroad. As CEO and managing director of alessandro I will continue to push ahead with our mission, "beautiful nails for all". Our aim is to double the number of salons in the next two years and make them genuinely attractive to all age groups. I come from a large family, you see. This gives you excellent insights into what beauty products the ladies from the different generations want and what they expect from a brand. Not just in terms of quality, but also service.

alessandro's success has shown that our nail salons and beauty institutes offer the perfect all-round package. This means the best products as well as maximum motivation and commitment for the benefit of the customers. And top manicure and pedicure results on top of that. That's why training is something that's particularly close to my heart. With our alessandro academies, Champion workshops, tutorials and videos we give nail artists the right tool to get our brand off to a flying start. I look forward to sharing my passion for beauty with you next year. That's a promise.

> A successful autumn, a merry Christmas and a great start into the year 2018, from the entire alessandro team.

> > Best wishes, Udo Springer



ALBSSA





A GLANCE AT THE FASHIONABLE COLOURS









GREY HARMONY

Natural elegance and fashion statement



RED PARADISE
A passionate homage to the colour RED



MONARCHY GREEN

Majestic green brings
out the queen in every
woman



MAJESTIC BLUE
Breathtaking dark blue that shimmers like the starry sky



PEARLY MAUVE

Mysterious shimmer in the colours of the rainbow

The new look by alessandro is a homage to the modern, self-confident woman. She loves elegance and glamour, she knows what she wants and she expresses it through her appearance.

That's why the Majestic colour collection has the right shade for every occasion. From the simple modern grey to a sparkling shiny blue.





PEEL-OFF POLISH DISPLAY 4 X 5 ML PEEL-OFF POLISHES CONTAINING 4 UNITS EACH ref. no.: 50-634

NAIL POLISH DISPLAY 5 x 5 ml nail polishes containing 4 units each ref. no.: 50-638

DRESS UP YOUR 1

Look glitter metallics For international designers the new autumn/winter Fashion designers like Gucci, Yves Saint Laurent, Michael Kors and Mugler wrap ladies in breathtaking sparkling garments or gently envelope their silhouette with sexy lace. Frank Schäberle found inspiration in haute couture and designed matching nail creations that are easy to emulate.

THIS IS HOW IT'S DONE:

Polish the nails alternately with FX-One Non Sticky Colour & Gloss Black Cow (ref. no.: 02-941) and Pure White (ref. no.: 02-940) -

Draw the eye-catching brocade pattern and the WOW lettering using a nail art brush (ref. no.: 06-665) and the glitter gel Golden Girls (ref. no.: 23-814) and FX-One Non Sticky Colour & Gloss Black

Seal the surface with FX-One Ultimate Shine Non Sticky Clear (ref. no.: 02-481) - harden. That's it!

	UV	LED	Pro Pearl
Bonding agent	90 sec.	60 sec.	30 sec.
Colour /Glitter/French gel	120 sec.	60 sec.	30 sec.
Sculpting gel	120 sec.	90 sec.	90 sec.
Gloss gel	120 sec.	60 sec.	60 sec.

collection is all about ostentatious lace, glamorous brocade and glittering sequins.

■More nail art examples ■



BECAUSE OF THE THICKNESS OF THE GLITTER GELS, THIS NAIL ART MUST BE APPLIED UNDERNEATH THE BUILDER GEL

01 Chrystal Chic

Prepare your nails in the usual way (cuticle, file into

After the adhesive gel, apply a thin layer of FX-One hard gel Camouflage onto the entire nail – harden

Apply a layer of Frozen glitter gel onto the entire nail – do

Create a delicate marbling using the glitter gel Heavenly Night and Arielle – harden

Coat the nail with the builder gel FX-One hard gel Clear Rose – harden – file

| Seal the nail with FX-One Ultimate Shine Non Sticky Clear



02 Batik

Apply the colour gel Warm Grey onto the nail – do not

Draw wide lines across the nail with the Look colour gels Monarchy Green, Pearly Mauve and Majestic Blue

| Mottle the lines together to create a soft batik look -

Seal the nail with FX-One Ultimate Shine Non Sticky Clear



03 Universe

Thinly coat the nail with the colour gel Rich&Royal -

Apply a very thin layer of glitter gel Rosy Rust onto the entire nail - harden

Apply a thin layer of glitter gel Harmony starting from the cuticle to the tip of the nail – allow it to gently tade out towards the tip of the nail – repeat this step with glitter gel Golden Girls and Studio 54 - allow the individual glitter aels to harden in between

Seal the nail with FX-One Ultimate Shine Non Sticky clear

GENUINE PASSION IS WHAT COUNTS

Look Bohème Flowers This year, designers like Kenzo, Versace, Dries van Noten, Cavalli and Alexander Wang have been inspired by eastern decorations and blossoms – a homage to nature and craftsmanship. The fabrics are embroidered by hand and decorated with flamboyant floral vines. Frank Schäberle has also found inspiration in the catwalk collections and shows you some nail creations that are easy and quick to recreate. THIS IS HOW IT'S DONE:



| Polish the nails with FX-One Non Sticky Colour & Gloss Black Cow (ref. no.: 02-941) - harden

|Slightly buff the surface – use white acrylic (ref. no.: 06-700) to draw the lettering LOYALITY – leave to dry

Prime the areas for the flowers using white colour gel (ref. no.: 23-101) to allow the colours on the black background to stand out more – harden

Design the floral elements with the colour gel Papa Papaya (ref. no.: 23-925) and Deep Ocean Blue (ref. no.: 23-193) - harden

Seal the nail art with FX-One Ultimate Shine Non Sticky Clear (ref. no.: 02-481) - harden. That's it!



04 Garden of Roses

| Apply black colour gel Midnight Black - do not harden Using the colour gel Ruby Red, you draw soft rose patterns onto the surface - harden

| Draw thin lines between the roses using the colour gel Mr Bamboo – harden

| Seal the nail with FX-One Ultimate Shine Non Sticky Clear



05 Gipsy Flower

Apply colour gel Midnight Black onto the entire nail –

Use the French gel Champions Choice ultra white ultra thin and a nail art brush to draw fine floral designs onto the nail - harden

I Seal the nail with EX-One Ultimate Shine Non Sticky Clear



06 Mystique Mesh

| Apply colour gel Fire&Flame onto the entire nail - harden Remove the inhibition layer and slightly buff the surface Draw the fine lace pattern with black acrylic colour and a nail art brush – leave to dry

| Seal the nail with FX-One Ultimate Shine Non Sticky Clear I- harden





BABYBOOMER SET GLAM EDITION ref. no.: 21-341

CONTENT:

FX-One Hard Gel 15 g FX-One French Gel 5 g FX-One Non Sticky Clear 15ml Brush size 4









Many women love the **natural look** on their nails, which comes into its own with the baby boomer technique. **Sophisticated, elegant, subtle and natural**, the baby boomer technique brings out the nails like nothing else. For the Christmas season, alessandro has developed a limited Glam edition with a sculpting and French gel that is ideal for creating the baby boomer style's consistency and colour. The set also includes a fine-haired, slim brush (size 4) to blend the natural baby boomer nail tip and the topping gel FX-One Ultimate Shine Non Sticky Clear for the ultimate high-gloss finish.

ner Glam balayase

TO THE NAILS In the autumn/winter season, the fashion shows of the most trendy designers show a new balayage hair trend. A smooth graduated look is achieved using soft shades of colour. Frank Schäberle has transmitted this catwalk look onto nails – you simply have to introduce it to your customers.

AND THIS IS HOW IT WORKS:

- 1. Apply a thin later of the Look colour gel Grey Harmony (ref. no.: 23-711) harden
- 2. Then apply a thin layer of the Look colour gel Pearly Mauve (ref. no.: 23-714) starting from the cuticle to the middle of the nail allow it to gently fade out towards the tip of the nail harden repeat the same step with the Look colour gel Majestic Blue (ref. no.: 23-712)











GIFT IDEAS FOR

Christmas



ICE BEAR HAND CREAM DISPLAY 15 ML

ref. no.: 50-779 **CONTENT** 12 x 15 ml + tester



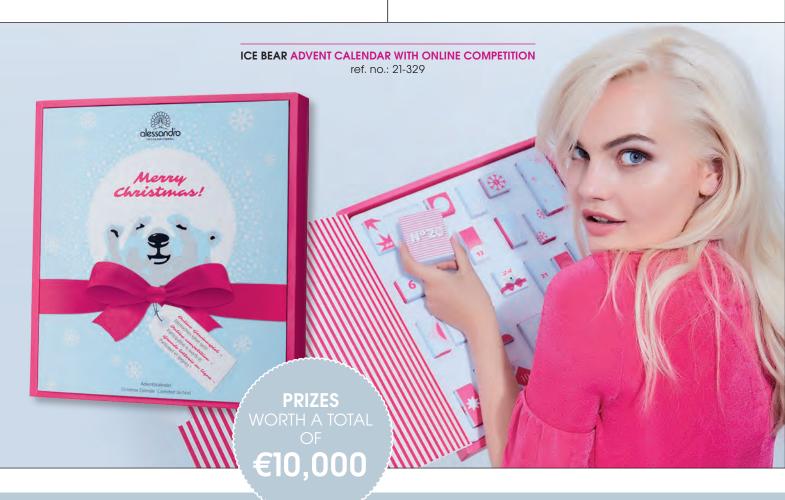


ICE BEAR DISPLAY CARE & GLOSS

ref. no.: 50-781 **CONTENT** 12 x 2.8 ml + tester

ICE BEAR CARE & GLOSS 2.8 ML

ref. no.: 21-340 **TESTER** ref. no.: 78-428













WHITE CHIFFON BAGS (with pendant) ref. no..: 12-376 (approx. W 9 cm x D 9 cm x H 20 cm) 1 sales unit = 10 items



ref. no.: 07-334



CHRISTMAS CARD DIN A6 (postcard with envelope) ref. no.: 12-374 1 sales unit = 10 items



ref. no.: 12-372 approx. W 100 cm x H 100 cm



GIFT VOUCHERS ROUND (with envelope) ref. no.: 12-375 1 sales unit = 10 items



ICE BEAR SCENTED CANDLE
with orange scent
(burning time up to 30 hours)
ref. no.: 12-373



ref. no.: 21-328

consisting of:

SNOWFLAKES 2 sizes, 2 per size | approx. Ø 30 cm & 20 cm

ARTIFICIAL SNOW 1 bag containing 100 g each

SHOP WINDOW STICKER Ø 40 cm

FROM THE NAIL SALON

ON THIS PAGE, FRANK SCHÄBERLE GIVES YOU INTERESTING TIPS FOR YOUR SALON ROUTINE AND SHOWS YOU SOME SIMPLE TRICKS ON HOW TO USE PRODUCTS.



GETTING THE LAST BIT OF GEL OUT OF THE BOTTLES

It is often difficult to get all of the bonding agent and top coat out of the bottle.

TRICK: Place the almost empty bottle in a shot glass upside down – the gel will run down into the bottle neck and you can take it out easily.



AIR BUBBLES IN THE GEL

When removed incorrectly with the brush, honey-like sculpting gels form annoying air bubbles.

TRICK: Place the gel pot with lid onto a warm radiator for 24 hours. The gel becomes liquid and the bubbles escape. Once it has cooled down, the gel will return to its normal consistency.





NON-SLIP SURFACE

We've all experienced it: The gel pots keep slipping and sliding when you open the drawers.

TIP: Cut the new silicone work surfaces to fit the drawer and you have the perfect anti-slip lining for your gel pots. It's also very easy to clean.

GUMMED UP GEL POTS

Bye bye...gummed up gel pots!

TRICK: When you open a new gel pot, do not remove the aluminium seal. Cut a hole in the middle instead to remove the gel. This trick not only prevents the gel from leaking out and gumming up at the edges, it also protects the light-hardened plastic from harmful light.

FOR BEAUTIFUL HANDS AND NAILS

If you appreciate exclusivity and want to offer unique products in your institute that are only available in specialist shops (and not from warehouses, perfumeries or online), then alessandro has just the right products for you. MANIQURE – a compact care series for hands and nails with many high-quality ingredients and stunning textures that flatter the skin. MANIQURE products are EXCLUSIVELY available from specialist institutes and are easy to sell, because both quality and price are right.



Advent, Advent

Surprise your customers with this special eye-catcher. We offer a limited edition MANIQURE hand and nail care cream as a Santa Clause edition only in the run-up to Christmas. A great gift for a small price – get one while stocks last!



Only available in the display!

DISPLAY HAND AND NAIL CREAM 50 ML 9 x 50ml (without tester) + 6 refill ref. no.: 50-778



Buy a display and get 10 x ManiQURE hand and nail oil 3ml test sample FOR FREE!

HAND AND NAIL OIL 3ML 1 SALES UNIT = 6 Items ref. no.: 12-830

alessandro



eauty day in the winter

AND THIS IS HOW IT WORKS:

Start the treatment with a warm hand bath and a few drops of high quality coconut oil (available from health food shops).

Massage Magic Manicure Complete into the still moist skin. This scrub, enriched with salt, removes dry dead skin and opens up the pores for your care treatment. Rinse hands thoroughly and dry.

Apply a few drops of Vital serum onto the palms of the hands and moisturise with a generous amount of **Creme Royal**. Wrap hands in cling film and leave to act. Remove cling film after 10 minutes and massage in. Remove the remaining cream with a paper towel.

Finally, apply a few drops of **Silky Gloves** onto the back of the hand. Customers can of course do this intensive spa treatment at home. Just explain to them the products they need, including the care tips.

TIP:

- Create a comfortable atmosphere with our new room scents
- Candle light is particularly calming and goes with the dark and cold season



MAGIC MANICURE COMPLETE

100 ml

ref. no.: 04-001 **450 ml** ref. no.: 04-201 VITAL SERUM

30 ml

ref. no.: 04-012 100 ml ref. no.: 04-212 CREAM ROYAL

50 ml ref. no.: 04-011

300 ml ref. no.: 04-211

SILKY GLOVES 30 ml

ref. no.: 04-005



FULL OF

GLOSSY COLOUR

Discover the new colours from the FX-One Non Sticky Colour&Gloss collection.

This new professional texture will make your salon work so much easier.

If you don't know the FX-One Non Sticky Colour&Gloss yet, here is an overview of its advantages:

LONG-LASTING GLOSS

NO INHIBITION LAYER

EASY TO WORK WITH OUT OF THE BRUSH BOTTLE

COLOUR AND TOP GLOSS IN ONE

42 BRILLIANT COLOURS





Non Sticky
ONE STEP
COLOUR & GLOSS

PUT YOUR HEELS ON!

UV/LED Colour Gel 6 ml/0.20 Fl.Oz.

N°917

FX-ONE NON STICKY
ONE STEP COLOUR & GLOSS
ref. no.: 02-901 - 02-942

we call it. Magnetian and the second second

GELACTIC Gel Top Coat by alessandro with its innovative wear-boosting technology is the new favourite of nail professionals, because GELACTIC does everything a super top coat should do.

> GELACTIC GEL TOP COAT ref. no.: 76-211 Tester ref. no.: 76-311



NOW NEW!

GELACTIC quick drying spray significantly reduces the time it takes for nail polish to dry, also available individually.

GELACTIC NAILPOLISH SPEED DRY

ref. no.: 76-212 Tester

ref. no.: 76-312





TOP
OFFER:
gift set with
a nail polish
in 10 ml
for free

GELACTIC NAIL POLISH SET ref. no.: 76-221



AT A PRICE OF



BEST CHOICE NAILPOLISH SET

ref. no.: 20-769



BEST CHOICE STRIPLAC SET ref. no.: 78-717

This autumn/winter season, alessandro puts 3 top selling peel-off polish and nail polish colours into one attractive set for an unbeatable price. Your customers will love it, because the colours go with any occasion, be it elegant, casual or business!

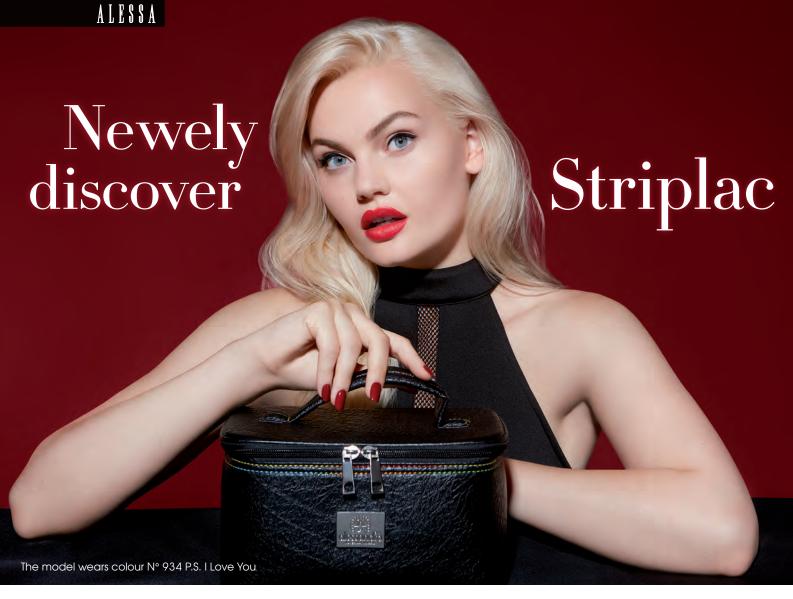






MEET ME IN PARIS





lessandro is committed to continuously improving its products. We have managed to develop the consistency of the peel-off polish to make it much easier to use and perfectly combines all the **benefits** of a peel-off polish.

Alongside the launch of the improved formula we have also **introduced a new cat tongue brush** that is perfect for the new consistency and colour brilliance. It ensures even coverage, streak-free application and perfect hardening.









specials **CHRISTMAS** WE HAVE **GREAT LIMITED EDITION GIFT IDEAS** FOR CHRISTMAS FOR ALL PEEL-OFF POLISH FANS - DON'T MISS OUT, ONLY WHILE STOCKS LAST! **DELUXE STARTER KIT XMAS 2017** ref. no.: 78-704 Peel-off polish starter kit including attractive beauty case with mirror and the additional Cashmere Touch colour 5ml as a free gift Striplac

STRIPLAC TRY ME KIT

ref. no.: 78-706

The perfect peel-off polish gift for all, as a travel kit or a repair kit for at home. The set includes a small LED lamp, Twin Coat 5 ml, 2 x 5 ml peel-off polish colours Hurly Burly N°133 + Berry Wine N°936 (free), Multi-file, hoof stick and cleaning pads



CRYSTALS SET

ref. no.: 21-366

Transform your nails into glamorous jewels!

The peel-off polish crystals are only available at Christmas: The set includes the new mysterious shade of red "P.S. I LOVE YOU", and 50 sparkling Swarovski rhinestones.

Like "sparkling diamonds" they are simply inserted into the still moist peel-off polish colour and hardened alongside it, and then sealed using the Twin Coat.



Similar to picture



CRYSTALS 3-CORNER STAND-UP DISPLAY 90 x 210 mm

Striplac

TRY ME KIT

ref. no.: 21-367

Present this glamorous look on a handy 3-corner stand-up display





SNUGGLY CARE FOR THE





Magic ours

Transform your customers' nails into fine, sparkling diamonds in seconds. The new FX-One toppings contain tiny little shimmering particles that sparkle in the light like the beautiful stars in the universe. FX-One Cyber toppings are available in the colours Cyber blue, Cyber gold and Cyber pink. Limited edition only! – get it while stocks last.

- ► SCRATCH-PROOF
- ▶ 3 COLOURS: CYBER BLUE/PINK/GOLD
 - ► TINY GLITTER PARTICLES
 - **▶ NO YELLOWING**
 - **▶** NO CHIPPING
 - ► LIMITED EDITION ONLY



ref. no.: 02-473 15 g

ref. no.: 02-474 15 g





FX-ONE ULTIMATE MATT

In response to many requests the popular FX-One topping gel is now also available in matt!

FX-ONE ULTIMATE MATT 15 G ref. no.: 02-476







STARTER SET COUNTERCARD DE/GB ref. no.: 21-361 NL/FR ref. no.: 21-360

REX-KARA STARTER SET ref. no.: 21-359

CONTENT:

SPI device

30 ml Youth Spectacular Lifting Serum 30 ml Hydra Active Cleansing Gel



AND THAT'S HOW YOU DO IT:

Step1 - DEEP CLEANSING

>>> Make-up removal >>> Generously apply Hydra Activ Cleanser to the face

>>> work it into the skin with programme 1 Hydra Activ Cleanser for 2 minutes using the device head >>> and cleanse the face with warm water

Step 2 – HYDRATING

Put Hyaluron Boost (contains bimolecular hyaluronic acid) onto device head
 work into skin using programme 2 Hyaluron Boost for 3 minutes

Step 3 – LIFTING

Apply Youth Spectacular (contains Gatuline® Expression, collagen, vitamins A, E, B3 and Dormin) onto device head
 work into skin using programme 2 Youth Spectacular for 3 minutes >>> massage any residue into the skin after the treatment.

THAT'S IT! The result is a visibly fresher and smoother complexion.



OUR TIP FOR PUFFY EYES:

Store the HYALURON BOOST serum in the fridge and apply the cold serum onto the skin with the device. The cooling effect reduces puffiness and your eyes will tighten and radiate freshness.

HYALURON BOOST SERUM ref. no.: 33-020





rilliant! Now GL Beauty offers a care and mascara product rolled into one. In addition to deep black mascara, the new GL Lash Max Mascara also contains valuable Hyaluron, which attaches to the eyelashes and protects them from drying out. Its special wax-based texture means that GL Lash Max Mascara is also suitable for very sensitive eyes, for people who suffer from allergies and to accompany eyelash extension treatment.

The mascara is water-soluble from 38 degrees. This means it's long-lasting and does not smudge even when it's hot or in high humidity.

Another special feature is the curved silicon brush, which adapts to your lash line, envelops each individual hair and ensures that the colour is applied evenly.

Curved side = volume Straight side = length & separation

OVERVIEW OF ADVANTAGES:

- > nourishing & moisturising
- ➤ Ingredients awarded skin compatibility level "outstanding"
- ➤ water-soluble from 38° degrees
- > prevents hair breakage
- > deep black gloss

➤ for very sensitive eyes, allergy sufferers and to accompany eyelash extension treatment



GL Clean Lash Eyelash Cleaner

The ideal complement to the new star product by GL Lashes. This special product removes mascara simply and quickly without making your eyes burn or leaving any annoying residue.

CLEAN LASH EYELASH CLEANER ref. no.: 54-500





3★ Cut out for your pinboard

ALESSANDRO UMBRELLA

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